

What Price does the price field in the Special Prices for Business Partners main window reflect?

EoP Wiki Article:

[How is the default item unit price determined in marketing documents?](#)

Note [1308599](#)

The 'Special Prices for Business Partners' window allows the creation of discounts for specific items for specific Business Partners. These discounts can be generic discounts, discounts granted over a range of periods (Period Discount) or discounts granted for a specific quantity (Volume Discount). Each of these types of discounts is defined separately in the Special Prices for Business Partners.

Generic discounts are defined in the main 'Special Prices for Business Partners' window. If no sublevel period or volume discounts have been defined, the line entry is shown in **black**.

For example, in the following screenshot, the item 'Flour' has a defined generic discount of 5%, giving a 'Price After Discount' of GBP 1.43, in the 'Special Prices for Business Partners' window. However, it has no defined period or volume discounts. Consequently, the colour is **black**.

#	Item No.	Item Description	Price List	Discount	Price after Discount	Auto
1	Flour	Flour	Base Price	5.00	GBP 1.43	<input checked="" type="checkbox"/>
2	I_Eggs	I_Eggs	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
3	Sugar	Sugar	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
4			Base Price	0.00		<input checked="" type="checkbox"/>

Period Discount

The discount granted over a certain period of time is defined in the 'Period Discount' window. The item 'Sugar' has a generic discount of 5% defined giving a 'Price after Discount' of GBP 0.95. The entry for this item is shown in **blue** indicating sublevel period or volume discounts exist.

To check the defined period or volume discounts, click on the line detail button. For the period from 01.03.2009 to 31.03.2009, a 10% discount is defined for the item, giving a 'Price after Discount' of GBP 0.90. This period discount does not affect the discount defined in the generic 'Special Prices for Business Partner' window. Its 'Price After Discount' in the generic 'Special Prices for Business Partners' window remains at GBP 0.95.

The entry for the item 'Sugar' in the 'Period Discount' window is shown in **Black** which indicates that no further Volume discount exists for this item.

Special Prices for Business Partners

BP Code: C_RB BP Name: Regans bakery BP Type: Customer

Price List: Base Price

Discount Percentage: 0.00

#	Item No.	Item Description	Price List	Discount	Price after Discount	Auto
1	Flour	Flour	Base Price	5.00	GBP 1.43	<input checked="" type="checkbox"/>
2	I_Eggs	I_Eggs	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
3	Sugar	Sugar	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
4			Base Price	0.00		<input checked="" type="checkbox"/>

Period Discounts

	Valid From	Valid Until	Price List	Disc...	Price after Dis...	Auto
1	01.03.2009	31.03.2009	Base Price	10.00	GBP 0.90	<input checked="" type="checkbox"/>
2			Base Price	0.00		<input checked="" type="checkbox"/>

Volume Discount

The discount scheme granted in terms of quantity is defined in the 'Special Prices - Volume Discount' window.

In this example, the item 'I_Eggs' has both a period and a volume discount defined. In the generic 'Special Prices for Business Partner' window, the item 'I_Eggs' has a discount of 5%, giving a final 'Price After Discount' of GBP 0.95. A period discount of 15% has been defined and is valid from 01.03.2009 to 31.03.2009. This gives a 'Price after Discount' of GBP 0.85.

The period discount is shown in *blue* which means that another sublevel discount is available. Click on the line detail button to access the volume discount defined for this item.

Special Prices for Business Partners

BP Code: C_RB BP Name: Regans bakery BP Type: Customer

Price List: Base Price

Discount Percentage: 0.00

#	Item No.	Item Description	Price List	Discount	Price after Discount	Auto
1	Flour	Flour	Base Price	5.00	GBP 1.43	<input checked="" type="checkbox"/>
2	I_Eggs	I_Eggs	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
3	Sugar	Sugar	Base Price	5.00	GBP 0.95	<input checked="" type="checkbox"/>
4						<input checked="" type="checkbox"/>

Period Discounts

	Valid From	Valid Until	Price List	Disc...	Price after Dis...	Auto
1	01.03.2009	31.03.2009	Base Price	15.00	GBP 0.85	<input checked="" type="checkbox"/>
2						<input checked="" type="checkbox"/>

Special Prices - Volume Discounts

	Quantity	Discount	Special Price
1	200.000	20.00	GBP 0.80
2	400.000	25.00	GBP 0.75
3	0.000	0.00	

Based on the information from the Period Discount and Volume Discount windows:

- If a quantity between 200 and 399 units is sold, between 01.03.2009 and 31.03.2009, then a discount of 20% is given, reducing the price to GBP 0.80.
- If a quantity of over 400 units is sold, between 01.03.2009 and 31.03.2009, then a discount of 25 % is given. The 'Price After Discount' will now be GBP 0.75.
- If the posting date of the marketing document falls within the validity period of the 'Period Discount', then the 'Prices After Discount' values are taken from the 'Period and Volume Discounts' function; otherwise, it will be from the main 'Special Prices for Business Partner' window.
- None of these period or volume discounts affect the 'Price after Discount' displayed in the main 'Special Prices for Business Partners' window. It remains at GBP 0.95 according to the discount of 5% in that window.

In order to view the special prices (generic, period and volume discounts) assigned to items for specific Business Partners, a user query is required. To access the full query, please refer to the [Wiki Article](#) and in [Note 1308559](#).

The screenshot below shows the report for the above example using the query in [Note 1308559](#).

The item 'Flour' appears once showing a discount and price after discount at the general level. The item 'Sugar' also appears once in the report showing the discount and 'Price after Discount' for both its generic and period discounts. The item 'I_Eggs' appears twice in the report, once for each of its volume discounts.

Special Prices Report														
Display Query Structure				General			Period				Volume			
#	CardCode	ItemCode	Main Price List	Original Price	Disc.	Disc. Price	Period Price List	FromDate	ToDate	Disc.	Disc.Price	Quantity	Disc.	Disc. Price
1	C_RB	Flour	Base Price	1.50	5.00	1.43	Base Price							
2	C_RB	I_Eggs	Base Price	1.00	5.00	0.95	Base Price	01.03.2009	31.03.2009	15.00	0.85	200.00	20.00	0.80
3	C_RB	I_Eggs	Base Price	1.00	5.00	0.95	Base Price	01.03.2009	31.03.2009	15.00	0.85	400.00	25.00	0.75
4	C_RB	Sugar	Base Price	1.00	5.00	0.95	Base Price	01.03.2009	31.03.2009	10.00	0.90			

Note:

1. Due to space restrictions, some of the column names have been modified. The screenshot has been edited to show the generic, period and volume discount sections of the report.
2. The term 'Disc.' Refers to 'Discount'.